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Sister Ceo Cheryl D. Broussard,1998-01-01 In this idea-packed, can-do handbook on entrepreneurship, successfully selfemployed businesswoman Cheryl Broussard shows you how to take control of your destiny by taking control of your work. Sister CEO arms the would-be entrepreneur with all the basics—from finding the right niche and overcoming emotional barriers to raising start-up funds, handling publicity, and learning salesmanship. You'll find profiles of other African American women who've succeeded on their own terms, and scores of ideas for services and products that can be made or marketed out of the home. With your existing knowledge, a strategic plan, commitment, confidence, and above all, action, you can claim for yourself the job title Sister CEO. Upscale magazine declared Broussard's bestselling first book, The Black Woman's Guide to Financial Independence, A must-read for anyone who wants to develop an economic base and for anyone who understands that knowledge in action is the ultimate form of power. Sister CEO is an equally essential guide.

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How to be an Entrepreneur and Keep Your Sanity Paula McCoy Pinderhughes,2004 This guide is the ultimate tool for African Americans who really want to take charge of their lives. It gives step-by-step instructions on how to join the entrepreneur's winner's circle and has hundreds of resources as well as real-life biographies of some of America's leading African-American entrepreneurs.

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